## **MONTHLY REPORT – DECEMBER** 2020





YTD

91%

COP MM

473,618 LTM



**COP 4.67 Bn** Trust's Value

31% 40% Actual Límit Indebtedness1 1 % to AUMs



4.77% EA Dividend vield paid in 2020<sup>2</sup> 2Includes the payment of Nov-20



431,422 TEIS outstanding



COP 10.827.968 Security's value at the end of the month



4.557 Investors



100% of IP 3 Appraisal's Update 2020

<sup>3</sup>Investment Properties

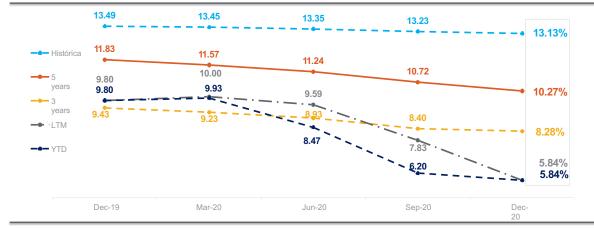
#### Liquidity

In 2020, the average daily traded volume (ADTV\*) was COP 1,949 MM, with 91% of business days traded and a total traded volume for the year amounting to COP 474 thousand MM, corresponding to 59% of the traded volume in 2019.

In December, the traded volumen was COP 12 thousand MM, represing a 66% decrease compared to November, resulting from a lesser number of transactions associated with the year's end.







#### **Profitability**

40 commercial and specialized properties were appraised in December, among them the Davivienda assets, completing the commercial appraisal of 100% of the investment properties during the year.

The 5-years or beyond-yields remain above double digits, in line with Pei's long-term investment horizon. On the other hand, shortterm returns were affected by the current Covid-19 situation. The impact of the appraisals on the Security's value reached recovery in the first week of 2021.

#### Teis' Price in the Secondary Market

The Security's average price in the secondary market in 2020 was 90%, compared to NAV1, while the average price in December was 83%.

On the other hand, in the last guarter of the year, the Securities traded in the secondary market, on average, between 81,5% and 85%.

LTM

YTD



1. NAV= Net Asset Value

Average 97.7% 90.2% 90.2%

3 years

\*LTM ( Last Twelve Months) \* YTD (Year to Date) \*ADTV (Average Daily Trading Volume)= \$\sum\_{\text{traded volume}}\$ traded volume/ \$\sum\_{\text{D}}\$ Business Days

# **MONTHLY REPORT - December** 2020

Corporate











<sup>2</sup> Gross Leasable Area



COP 42,920 MM Revenues December



COP 441,369 MM Revenues last 12 months







Commercial

Logistics and Industrial

Specialized

Tenants under Restructuring 3

# PORTFOLIO'S VACANCY<sup>4</sup> Physical Economic 8.8% 9.1% 8.6% Nov-20 Dec-20 Nov-20 Dec-20

2020 closed with an economic vacancy of 8,6%: the same percentage at the beginning of the year, with no impacts from the Covid-19 situation. This resulted from the corporate category's management, where higher revenues were received from fines imposed due to early terminations of the agreements and the placement of fewer vacant areas.

4. Total vacancy of Pei's assets portfolio.

#### PHYSICAL VACANCY PER CATEGORY



Physical vacancy per category is calculated as the ratio between each category's available area and total area.



\* Validity of agreements as of January 2020

90% of the agreements approaching their expiry, equivalent to COP 5,405MM, were renewed in 2020.

#### RECEIVABLES (COP MM)



	Dec-20
Gross Receivables turnover days	27
Net Receivables turnover days	10

Collection levels reached 110% of the monthly billing, with the gross receivables decreasing 12% compared to November, and the net receivables ending the year with 10 turnover days, which corresponds to a decrease of 22 days, in contrast with June that registered the highest Receivables' levels of the year.

3. Clients under Act s1116 or 550 - Chapter 11







#### Information of the Issuer -Fiduciaria Corficolombiana Trust-Pei

President

Jairo Corrales

Investor Relations Manager Jimena Maya

# REAL ESTATE MANAGER'S INFORMATION

Name	Pei Asset Management.
Address	Calle 80 # 11-42
City	Bogotá
Contact	Ana María Bernal
Contact	(57-1) 744 8999

#### **MANAGEMENT AGENT**

Name	Fiduciaria Corficolombiana S.A.
Contact	Edwin Díaz
Title	Business Unit-Pei Manager
Telephone	(57-1) 3538795 Ext 6301
Contact	Isabel Quemba
Title	Gerente de Contabilidad e Impuestos
Telephone	(57-1) 2105040 Ext 221

#### **INVESTORS' REPRESENTATIVE**

Name	Fiducoldex S.A
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<sup>1.</sup> International Securities Identification Numbering System

### Technical Sheet - Estrategias Inmobiliarias Securities (TEIS)

TYPE OF SECURITY

Estrategias Inmobiliarias' Equity Securities - "TEIS"

Fungible, regardless of the tranche under which they are issued.

ISIN¹ CODE COV34PT00013

**TERM** 99 years as of February 2, 2006, extendable.

PROGRAM'S COP 5,000,000,000,000.oo – COP 5 billion pesos

AMOUNT ISSUED COP 3,716,684,160,000.00 ISSUED

MOST RECENT June 25, 2019

**DENOMINATION** Pesos colombianos

CIRCULATION RULES

Nominative

SECURITIES OUTSTANDING

PREEMPTION RIGHTS

Investors recorded in DECEVAL's entry registry ledger as owners of "TEIS" on the publication date of the relevant Tranche's offering notice, shall have the right to preemptively subscribe the same proportion of "TEIS" they own on such date, from the total number of "TEIS" of the new Tranche.

**Upon Maturity** 

431,422 Equity Securities

RECIPIENTS

The general public, including pentions and *cesantías* funds

PAYMENT MODALITY

AMORTIZATION OF CAPITAL

SECURITIES RATING FIRM

TEIS PROGRAM'S RATING

NO

**BRC STANDARD** 

"i-AAA"

& POOR'S

BRC Standard & Poor's S&P Global PERIODICITY OF DCF<sup>2</sup>

Quarterly (February, May, August, and November)

FECHA ÚLTIMO INFORME

April 17, 2020

PORTFOLIO MANAGEMENT EFFICIENCY RATING

"G-aaa"

<sup>2.</sup> Distributable Cash Flow